# Well Founded Studio Capability Statement

**Well Founded** is a wellness solutions boutique and consultancy that designs, delivers, and scales high-impact health and performance programs for companies and brands. We combine elite coaching, evidence-based education, and a measurable outcomes platform to improve mobility, reduce pain, and build resilient cultures.

# **Core Corporate Wellness Offerings**

- Mobility & Office Stretching (C-suite & Teams)
  - Executive mobility classes tailored to busy schedules
  - o Office stretching protocols targeting lower-back pain and postural strain
  - o On-site and virtual delivery; English and Arabic

#### Wellness Talks & Workshops

- o Performance, recovery, stress management, and habit formation
- Nutrition Talks: practical fueling strategies for energy, focus, and metabolic health

#### Program Design & Rollout

- Multi-week campaigns, engagement challenges, and manager toolkits
- Inclusive options for mixed fitness levels and hybrid teams

## **Measurement & Software Layer**

- Lightweight employee progress dashboard (web/mobile):
  - Track attendance, session completion, and self-reported pain/function scores
  - Baseline → midpoint → endpoint assessments (e.g., Oswestry/ROL, sit-to-stand, simple mobility screens)
  - Aggregate analytics for HR/leadership with privacy-first design
- Guarantee Framework (example structure):
  - Defined KPIs (participation, satisfaction, pain reduction %, MSK sick-day reduction)
  - Quarterly executive report and recommendations
  - Iterate programs based on measured outcomes

## **Consulting: Wellness Solutions for Growth**

For gyms, wellness brands, and corporates seeking to expand—especially into the Middle East—Well Founded is a strategic partner from concept to execution.

- Market Entry & Expansion (Middle East)
  - Go-to-market planning, regulatory/context insights
  - Hiring pipelines; localization of products and services
- Advisory & Partnerships

- Strategic positioning, pricing, and productization
- o Connections to the right people across operators, suppliers, venues, and media
- o Partnership structuring and collaboration roadmaps
- Conference & Program Curation
  - o Agenda design, speaker selection, and stage management
  - o MC, panel moderation, and keynote delivery

# **Credibility & Track Record**

- Former Yale Educator
- 20 years in Education and 9 years of Executive Coaching
- Corporate Programs & Talks Delivered For:
  - Unilever, NielsenIQ, Beco Capital, Standard Chartered Bank
- Government & Public-Sector Work:
  - Dubai Police; Abu Dhabi Female Private Guard
     Professional Affiliations:
  - Technogym Wellness Expert & Educator
  - Global Wellness Institute Ambassador

 Founder: Well Founded Studio — a boutique connecting individuals and brands across the health and wellness space

# Media & Speaking

- Media Appearances: Discovery Arabia, Sayidaty Magazine, Abu Dhabi TV, Sharjah Radio
- Stage Roles: MC, panel moderator, and speaker for Sharjah Government, BioHack Summit, Dubai Active Industry Show

# **Training Ethos**

- Broad, functional approach drawing on weightlifting, running, sprinting, yoga, and sports.
- Core belief: "We don't stop moving because we get old, we get old because we stop moving."

# **Example Engagement Models**

- Corporate Mobility Sprint (6–8 weeks)
  - $\hspace{1cm} \circ \hspace{1cm} \text{Kickoff assessments} \to \text{twice-weekly sessions} \to \text{micro-learning} \to \text{dashboard} \\ \text{reporting}$
- Executive Performance Package
  - 1:1 mobility + nutrition consults, travel-proof routines, and quarterly labs alignment
- Brand Expansion Advisory (Middle East)

- o 60-day GTM plan, partnership mapping, and founder coaching
- Conference Curation
  - o End-to-end track design with on-stage moderation and speaker prep

# **Why Well Founded**

- Bilingual delivery (English/Arabic) with regional fluency in the UAE and broader Middle
  East
- Measurable outcomes via a built-in software layer—clear KPIs, real adoption, real impact
- Elite education pedigree and frontline coaching experience
- Deep ecosystem access for partnerships, hiring, and distribution